

John Gaskin Productions

Recorded Webinar
#2 of 6

“MANAGING
A Film Budget &
Production Costs



Goal of This Session: #2 of 6

Gain an understanding of the basic elements of film industry wage jargon.

- Be able to think with the labor hours of an IATSE Low Budget Agreement.
- Be able to make “estimates” of labor categories and compare to budget.

Some Terms

- IATSE LOW BUDGET AGREEMENT
- Some Terms:
 - - Agreement
 - - AMPTP (Pg 2) Alliance of Motion Picture & TV Producers – See Wikipedia. See also Independent Film & TV Alliance (IFTA).
 - See Writer's take of the AMPTP.
http://www.huffingtonpost.com/robert-j-elisberg/writers-guild-strike-prim_4_b_75610.html
 - - Signatory (sometimes called the “Signator”)
 - - Tiers (Pg 2)
 - - Union authorized to audit the payroll records (Pg 4)
 - - “Overnight Location”, often referred to as “Distant location”.

IATSE Low Budget Agreement

- Agreement's definition of Work Day, Work Week, Minimum Calls
- OT, Rest Periods, Meals
- Wage Scales – Production Cities
- Wage Scales – Non-Production Cities

Key Crew Labor Jargon

- Overtime: in this contract the hours of overtime is shown like this:
- 8 x 1
- Over 8 x 1 ½ (1.5)
- After 14 “Elapsed hours” x 2

- Assuming a work week of 5 days (not 6)

Crew Overtime

- Examples

Crew Rest Periods

- Rest Periods, often referred to as “Turnaround”
- 10 hours of rest from “Set Wrap” to “Set Call”
- Penalty for violation:
 - - x 1 add'l hour of pay rate per hour violated if at least 6 hrs of rest provided
 - - or simply a 10 hour x 1 penalty of less than 6 hrs of rest.

Crew Meal Penalties

- Definition of a meal period
- Rule: 1st meal period within 6 hrs of the first call for the day (but not earlier than 3 hrs from call).
- Rule: 2nd meal within 6 hrs after the end of the preceeding meal.
- 1st one-half hour meal delay or fraction thereof - \$ 7.50
- 2nd one-half hour meal delay or fraction thereof - \$10.00
- 3rd and each succeeding one-half hour meal
- delay or fraction thereof - \$12.50

DGA/SAG

- DGA OT:
- 1st AD Add'l ½ Day for +14 -16
- ½ Day for +16 -20

- SAG Schedule A OT:
- x 1 ½ after 8
- x 2 after 10